

ATLANTIS CAPITAL

INVESTMENT BANKING. FUND RAISING

INTRODUCTION

The asset management company "ATLANTIS CAPITAL" - Ukrainian investment company with years of experience in the field of investment. Along with the corporate management services and mutual funds, the company provides a full range of investment banking services (debt and equity capital raising, as well as full support of mergers and acquisitions deals). The main principles of the company are absolute confidentiality, as well as flexibility in creating financial models which are the most beneficial for the client.

FUND RAISING				
DEBT CAPITAL	SHARE CAPITAL	TRADE FINANCING		
 bank loans; corporate bonds (placements in Ukraine); Eurobonds (bonds denominated in foreign currencies which are located outside of Ukraine); financing / entry into the capital by international financial institutions (EBRD, IFC, etc.); lending with funds managed by AMC "Atlantis Capital"; lending with funds managed by AMC "Atlantis Capital"; individual decisions on borrowing, using unusual instruments. 	 capital of foreign investors (foreign private and public funds); funds of Ukrainian investors; 	 improving conditions of export and import contacts; receiving insurance coverage from the export credit agencies (ECA). 		
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DEBT AND EQUITY CAPITAL

DEBT FINANCING

The asset management company "ATLANTIS CAPITAL" provides obtaining of finance for Ukrainian companies with the following debt instruments:

- bank loans (including syndicated);
- corporate bonds;
- eurobonds (bonds denominated in foreign currency);
- individual decisions on borrowing using non-standard instruments.

We specialize in providing innovative loan solutions packages involving attracting funds of Ukrainian and international financial institutions. The company advises on the issue and placement of bonds denominated in local and foreign currencies. In conditions of instability of the financial markets AMC "ATLANTIS CAPITAL" offers services to develop integrated solutions for debt restructuring.

SHARE CAPITAL

Our company provides services for the organization and support of the process of raising equity capital by:

- private placement (PP private placement sale of a small part of the company to a number of investors);
- initial public offering (IPO the primary sale of shares to investors on the stock exchange);
- management buy-out;
- attraction of a strategic or portfolio investor.



DIRECT INVESTMENT

Direct investments for Ukrainian companies is:

- ability to attract not only the necessary financing but also a partner (strategic investor);
 effective instrument for the development of the company having large debt burden.

We provide opportunities to raise capital through the following sources:

Source	Area of investments	Investments
INVESTMENT CAPITAL OF AMC "ATLANTIS CAPITAL"	 agriculture; alternative energy; retail; pharmaceutics and healthcare 	from USD 200 K to USD 2 mln
FUNDS OF UKRAINIAN INVESTORS	no limits	from USD 2 mln
FUNDS OF FOREIGN INVESTORS	no limits	from USD 5 mln
		ENT COMPANY "ATLANTIS CAPITAL"

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MERGES AND ACQUISITIONS (M&A)

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M&A deals is a process that requires harmonization of interests of all stakeholders concerning the financial, legal and administrative aspects of the business before, during and after the transaction. Taking part in support of M&A transactions we help our clients to find a compromise solution and avoid mistakes in the preparation and implementation of the agreements reached.

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STAGES AND SERVICES

1) Corporate Finance Investment Advisory

- financial modeling,
- financial reporting consolidation,
- strategic and business planning advisory.

Valuation

- company valuation, in line with IAS as well as with the requirements of various foreign investor groups and local clients,
- advising on and implementing company value management procedures and value-increase mechanisms.

Pre-sale preparation of the company

- advisory on the general sale strategy of a company or stake in it,
- defining and managing the setup of the optimal capital structure of the transaction (including the involvement of service firms),
- preparing and implementing value-increase programs.



- deal structuring and preparing teaser and investment memorandum of the investment target company,
- sales and marketing to potential investors, presenting the company to and organizing meetings of the target company with investors (Road Show),
- assistance in a "data room" setup and the Due Diligence process of the company by interested investors,
- miscellaneous services related to the transaction – until its successful closing.

Our **services** in this area include:

- evaluation of sold / purchased asset;
- preparing of marketing materials for the deal;
- search for potential investors, definition of interested investors (short-list);
- representation in the negotiation process;
- maintenance and structuring of the transaction;
- if necessary, the organization of debt financing transactions (leveraged buy-out);
- support in complex inspection (due diligence), including the preparation of management and data for verification.



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TRADE FINANCING

Due to the vast experience and unique knowledge gained in the maintenance of international and local trading AMC "ATLANTIS CAPITAL" provides a full range of services in trade financing for Ukrainian companies, namely:

- documentation for suppliers and export credit agencies;
- representing of clients in negotiations with suppliers and export credit agencies (ECA);
- transactions structuring;
- monitoring and minimizing risks;
- advice on taxes and fees.

SCHEME OF WORK





LOANS FROM AMC "ATLANTIS CAPITAL"

The asset management company "ATLANTIS CAPITAL" is implementing a program of lending to small and medium enterprises (SMEs) financed entirely by means of funds under the management of the company.

We clearly understand and adhere to the position that the SMEs - is the basis of any successful country, which creates and maintains a competitive market environment, millions of jobs, as well as represent the face of the state. That is why we are prepared to make every effort to be involved in business development - implementation of ideas and opportunities of businesses.

Key terms of landing		
REVENUE FOR THE LAST YEAR	from UAH 20 mln to UAH 240 mln	
NUMBER OF EMPLOYEES	from 7 to 100	
TYPE OF OWNERSHIP	private	
ECONOMIC SECTORS	 processing, production, agriculture, service industry, trade 	
LOAN AMOUNT	from UAH 2 mln	
LOAN CURRENCY	hryvnya	
TERM	up to 5 years	
% RATE	individual on the evaluation of the project	
PRESENCE OF THE BUSINESS PLAN	required (retro-data, cash-flow forecast of business development over the next 3-7 years)	









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LLC "Asset management company "ATLANTIS CAPITAL" requests to keep confidentiality with regard to cooperation the materials contained in this presentation, as well as the proposed technologies of conducting operations, tariffs and other information that are not described but may directly or indirectly relate to the commercial activities of the LLC "AMC "ATLANTIS CAPITAL".

LLC "AMC "ATLANTIS CAPITAL", EDRPOU code 38090420, license AD No034500 from the NSSMC for asset management, authorized share capital constitutes UAH 8 000 000.00.



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